

UNITEDSTATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

OMB Number: 3235-0123

Expires: April 30, 2013

Estimated average burden hours per response..... 12.00

> SEC FILE NUMBER 8- 12111

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	09/01/10	AND ENDING	08/31/11
	MM/DD/YY	-	MM/DD/YY
A. RE	GISTRANT IDENTIFICA	ATION	
NAME OF BROKER-DEALER: Invest	cors Security Company,	Inc.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BU	SINESS: (Do not use P.O. Box	No.)	FIRM I.D. NO.
127 E. Washington Street, Su	ite 101	•	
	(No. and Street)		
Suffolk	Virginia	2	23434
(City)	(State)	(Zi	p Code)
NAME AND TELEPHONE NUMBER OF E Christopher M. Holloway	PERSON TO CONTACT IN RE	(757) 539–2396
	COUNTANT IDENTIFICA		Area Code – Telephone Number
INDEPENDENT PUBLIC ACCOUNTANT Boyce, Spady & Moore PLC		•	
	(Name - if individual, state last, first	, middle name)	
1013 W. Washington Street	Suffolk	Virginia	23434
(Address)	(City)	(State)	(Zip Code)
CHECK ONE: Certified Public Accountant Public Accountant Accountant not resident in Un	nited States or any of its possess	Π؀ ∴ nc	EXCHANGE COMMISSION ECEIVED
	FOR OFFICIAL USE ON	LY REGISTR	ATIONS BRANCH

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)



^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

OATH OR AFFIRMATION

I, Christopher M. Holloway	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying fina Investors Security Company, Inc	ncial statement and supporting schedules pertaining to the firm of
of August 31	, as , 20 11 , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor	principal officer or director has any proprietary interest in any account
classified solely as that of a customer, except as	
· · · · · · · · · · · · · · · · · · ·	
	And Oliver
	Signature
•	
Common	A H, THURMAN tary Public wealth of Virginia 7331895
	n Expires Jun 30, 2014
This report ** contains (check all applicable box (a) Facing Page.	.es):
(a) Facing Fage. (b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes to Physical Confe	DOOK Cash Flows.
	Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Sub	ordinated to Claims of Creditors.
(g) Computation of Net Capital.	Description and Description Dule 15e2 2
(h) Computation for Determination of Reserving (i) Information Polating to the Possession	or Control Requirements Under Rule 15c3-3.
``	explanation of the Computation of Net Capital Under Rule 15c3-1 and the
	Leserve Requirements Under Exhibit A of Rule 15c3-3.
	nd unaudited Statements of Financial Condition with respect to methods of
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Repo	
(n) A report describing any material inadequ	acies found to exist or found to have existed since the date of the previous aud

^{**} For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB APPROVAL						
OMB Number:	3235-0123					
Expires:	April 30, 2013					
Estimated average burden						
hours per respoi	nse12.00					

Form **X-17A-5**

FOCUS REPORT

(Financial and Operational Combined Uniform Single Report)

PART IIA 12

		(Please read	instructions bef	ore pr	eparing Form.)	
This report is being filed pursuant to 1) Rule 17a-5(a)		((s)): Rule 17a-5(b)	<u> 17</u>		3) Rule 17a-11 1	18
4) Special re	quest by designated exan	ining authority	19		5) Other 26	
NAME OF BROKER-DEALER					SEC FILE NO.	
			•		8-12111	14
Investors Security Co	ompany, Inc.		· ·	13	FIRM I.D. NO.	
ADDRESS OF PRINCIPAL PLACE OF B		. Box No.)			2331	15
127 E. Washington St	root Chito 101				FOR PERIOD BEGINNING (M	IM/DD/YY)
127 D. Washington St.	(No. and Street)		<u>_</u>	20	09/01/10	24
Suffolk [21]		22424	_		AND ENDING (MM/DD/YY)	
Suffolk 21 (City)	Virginia	22 23434		23	08/31/11	(OF)
(ORY)	(State)	(21)	o Code)		00/31/11	25
NAME AND TELEPHONE NUMBER OF	F PERSON TO CONTACT	IN REGARD TO THIS	S REPORT		(Area Code) — Telephon	e No.
Christopher M. Hollow	way, VP, FINOP		Г	30	(757) 539-2396	31
NAME(S) OF SUBSIDIARIES OR AFFI	- -	N THIS REPORT:	<u>l</u> .	00	OFFICIAL USE	01
	·		Γ	32		33
				34		35
				36		37
				38		39

1	DOES RESPONDE	NT CARRY ITS OW	N CUSTOMER ACC	OUNTS?	YES 40 NO	X 41
	CHECK HERE IF RI	ESPONDENT IS FILIN	G AN AUDITED REP	ORT		X 42
	whom it is exe complete. It is integral parts	cuted represent her understood that a of this Form and	reby that all inform Il required items, that the submissi	nation c stateme on of a	s attachments and the pe ontained therein is true, c ents, and schedules are c any amendment represen correct and complete as	correct and considered its that all
	Dated the		day of		20	
	Manual signatu	ires of:			•	
	1) Principal Exe 2)	ecutive Officer or N	Managing Partner			_
	Principal Fin 3)	ancial Officer or P				
		erations Officer or				 1
		Intentional missta ions. (See 18 U.S.			facts constitute Federal 3:f(a))	

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TO BE COMPLETED WITH THE ANNUAL AUDIT REPORT ONLY:

INDEPENDENT PUBLIC A	CCOUNTANT whose opinio	n is contained in this Re	port			
NAME (If individual, state	last, first, middle name)					
Boyce, Spady	& Moore PLC			70		
ADDRESS						
1013 W. Washi	ngton Street	71 Suffoli	12	Virginia State	73 23434 Zip Code	74
CHECK ONE				<u> </u>		
X Certified Pub	olic Accountant	75]	FO:	R SEC USE	
Public Accor	untant	76]			
	not resident in United States possessions	77]	L		
		•				
·	DO N	OT WRITE UNDER THIS	LINE FOR SEC U	JSE ONLY		
	WORK LOCATION	REPORT DATE MM/DD/YY	DOC. SEQ. NO.	CARD	-	
	50	51	5	32 53		



Certified Public Accountants & Consultants

INDEPENDENT AUDITORS' REPORT

The Officers and Directors Investors Security Company, Inc. Suffolk, Virginia 23434

We have audited the accompanying statement of financial condition for noncarrying, nonclearing and certain other brokers or dealers of Investors Security Company, Inc. as of August 31, 2011, and the related statements of income (loss), changes in ownership equity and cash flows for the fiscal year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted the audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that the audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Investors Security Company, Inc. as of August 31, 2011, and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

In addition, we have examined the computation of net capital. Our reconciliation of the above computation revealed no material differences. In our opinion, this schedule presents fairly the information included therein in conformity with the rules of the Securities and Exchange Commission.

Boyce, Spady & Neone PLC

October 14, 2011

BROKER OR DEALER	Investors	Security	Company,	Inc.		N 3		100
	STATE	MENT OF FINAN	ICIAL CONDITION ERTAIN OTHER E	N FOR NONCA	ARRYING, NONCLE	ARING AND	!	
					of (MM/DD/YY)	08/31/11		99
					SEC FILE NO.	8–12111		98
					_		Consolidated	198
						l	Inconsolidated X	199
	•		All	<u>owable</u>	Non-All	<u>owable</u>	<u>Total</u>	
. Cash	••••••	\$	583,192	200		\$	583,192	750
. Receivables from bro						. *	3337.32	1 700
A. Clearance accour	ıt	🔏		295				
B. Other			300,997		\$ 41,951	550	342,948	810
 Receivable from non- Securities and spot co 		·················· —		355	11,487	600 5	11.487	830
owned at market value					•		•	
A. Exempted securiti				418				
B. Debt securities		—		419				
C. Options		···········		420				
D. Other securities E. Spot commodities		············· —	44,666	424				
. Securities and/or othe	r investments	·············· ¾		430		·	44,666	850
not readily marketable								
A. At cost ₹ \$		130						
B. At estimated fair v	/alue		<u> </u>	440		610		860
. Securities borrowed u	nder subordination							
agreements and partne securities accounts, a	eis individual and cap	этаі		[460]		[]		
A. Exempted	t market value.			460		630		880
securities \$		150						
B. Other								
securities \$ Secured demand note		160						
Market value of collate	S Pral	···········		470		640	_	890
A. Exempted	,, ui.							
securities \$		170						
B. Other								
securities \$		180						
Memberships in excha	inges:							
A. Owned, at market \$		190						
B. Owned, at cost					٠	CEO		
C. Contributed for us		•••••••••••				650		
			•	_		600		
Investment in and rece				6		660		900
subsidiaries and assoc		,		480		[a=a		
). Property, furniture, equ				400		670		910
improvements and righ		nents						
at cost-net of accumul		rona,						
amortization		*-		400				
. Other assets				490	67,756	680 %	67,756	920
			928,855	535	21,441	735	21,441	930
IO INL MODE 10	• • • • • • • • • • • • • • • • • • • •	5 5	240.000	540 \$	142,635		1.071.490	940

BROKER OR DEALER

Investors Security Company, Inc.

as of 08/31/11

STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND CERTAIN OTHER BROKERS OR DEALERS

LIABILITIES AND OWNERSHIP EQUITY

Liabilities		A.I. <u>Liabilit</u>		Non-A.I. <u>Liabilities</u>	<u>Total</u>	
13. Bank loans payable	\$		1045	\$1255	۲. s	1470
14. Payable to brokers or dealers:					110 4	11710
A. Clearance account			1114	1315		1560
B. Other	10	351,446	1115	1305		1540
15. Payable to non-customers	·	22,423	1155	1355	22,423	1610
at market value				F	- Ī	
17. Accounts payable, accrued liabilities,		•		1360		1620
expenses and other		23,676	1205	1385	23,676	4000
18. Notes and mortgages payable;			11200		23,070	1685
A. Unsecured			1210			1690
B. Secured			1211 7,	1390	Y ₁₄	1700
E. Liabilities subordinated to claims			12		1 14	1700
of general creditors:						
A. Cash borrowings:				1400		1710
1. from outsiders \$ 970						
2. includes equity subordination (15c3-1(d)) of \$ 980						
of \$					1	
from outsiders \$ 990				1410		1720
C. Pursuant to secured demand note			•			
collateral agreements				1420	ì	[4700]
1. from outsiders \$ 1000				1420	·	1730
2. includes equity subordination (15c3-1(d))						
of \$ 1010		,				
D. Exchange memberships contributed for						
use of company, at market value				1430		1740
E. Accounts and other borrowings not						,
qualified for net capital purposes			1220	1440		1750
20. TOTAL LIABILITIES	\$	397,545	1230 \$	1450	\$ <u>397,545</u>	1760
Ownership Equity						
21. Sole Proprietorship (limited padrage)					- h	4==0
22. Partnership (limited partners)	₹1 (\$	***************************************	1020)		15 V	1770 1780
23. Corporation:	…(♥		1020			1780
A. Preferred stock						1791
B. Common stock	•••••	•••••			5,450	1792
U. Additional paid-in capital					88,158	1793
D. Retained earnings					580,337	1794
E. Total	••••••				673,945	1795
F. Less capital stock in treasury			••••••		16 (1796
	*****************		•••••		\$ <u>673,945</u>	1800
25. TOTAL LIABILITIES AND OWNERSHIP EQUITY		••••••••••••••••••••••••••••••	•••••		\$ <u>1,071,490</u>	1810

OMIT PENNIES

BROKER OR DEALER Investors Security Company, Inc.	a	s of _	08/31/1	1				
COMPUTATION OF NET CAPITAL								
Total ownership equity from Statement of Financial Condition	\$		673,945	3480				
4. Add:	••••••		673,945) 3490 3500				
A. Liabilities subordinated to claims of general creditors allowable in computation of net capital R. Other (deductions) or allowable gradity (Liet).	••••••			3520				
B. Other (deductions) or allowable credits (List) Total capital and allowable subordinated liabilities		. —		3525				
5. Deductions and/or charges:	\$		673,945	3530				
Statement of Financial Condition (Notes B and C)		•	142,635) 3620 3630				
s. Not outsite perote translate our securities bositions		\$\$	531,310	3640				
A. Contractual securities commitments	3660 3670		. '					
1. Exempted securities 18 2. Debt securities 18 3. Options 4. Other securities 6,019 D. Undue Concentration 6,019 E. Other (List)	3735 3733 3730 3734 3650 3736	(6,019) 3740				
0. Net Capital			525,291	3750				

OMIT PENNIES

PARI IIA			
BROKER OR DEALER Investors Security Company, Inc.	as of	08/31/11	I
COMPUTATION OF NET CAPITAL REQUIREMENT			
Part A			
11. Minimum net capital required (6% % of line 19)	\$_ \$_	26,503 100,000 100,000 425,291 485,536	3758 3760 3770 3780
COMPUTATION OF AGGREGATE INDEBTEDNESS			
16. Total A.I. liabilities from Statement of Financial Condition	\$	397,545	3790
is paid or credited	\$ \$ %	397,545 75,68	3830 3840 3850 3860
COMPUTATION OF ALTERNATE NET CAPITAL REQUIREMENT			
Part B			
21. 2% of combined aggregate debit items as shown in Formula for Reserve Requirements pursuant to Rule 15c3-3 prepared as of the date of the net capital computation including both brokers or dealers and consolidated subsidiaries' debits	3\$ \$ \$		3970 3880 3760 3910
NOTES:			

- (A) The minimum net capital requirement should be computed by adding the minimum dollar net capital requirement of the reporting broker dealer and, for each subsidiary to be consolidated, the greater of:
- 1. Minimum dollar net capital requirement, or
 2. 6½% of aggregate indebtedness or 4% of aggregate debits if alternative method is used.

 (B) Do not deduct the value of securities borrowed under subordination agreements or secured demand note covered by subordination agreements not in satisfactory form and the market values of memberships in exchanges contributed for use of company (contra to item 1740) and partners' securities which were included in non-allowable
- (C) For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a list of material non-allowable assets.

BROKER OR DEALER	Investors	Security	Company,	Inc.	. •

For the period (MMDDYY) from 409/01/19932 to 08/31/11	
Number of months included in this statement 12	3931

STATEMENT OF INCOME (LOSS)

	STATEMENT OF INCOME (LOSS)			
	EVENUE			
1.	Commissions:			
	a. Commissions on transactions in exchange listed equity securities executed on an exchange	\$	516, 388	3935
	b. Commissions on listed option transactions	₹	3.01300	3938
	c. All other securities commissions		3,100,649	3939
	u. Total securities commissions	-	3,617,037	3940
2.	dains of losses on firm securities trading accounts		- × 1 × 1 1 0 0 1	
	a. From market making in options on a national securities exchange			3945
	b. From an other trading		71,170	3949
	c. 10tal gain (1055)		71,170	3950
3.	dails of losses on tirm securities investment accounts		4 001	3952
4.	Profit (1055) from underwriting and selling groups	•		3955
5.	revenue nom sale of investment company shares		3,307,539	3970
6.	CONTRIOURIES TEVENUE			3990
1.	Fees for account supervision, investment advisory and administrative services	_	1.197.398	3975
9.	Other revenue	_	15,386	3995
3.	Total revenue	\$_	8,212,551	4030
FY	PENSES	-		
11	Salaries and other employment costs for general partners and voting stockholder officers. Other employee compensation and benefits.		318,412	4120
12.	Commissions paid to other broker-dealers	_	337,832	4115
13.	Interest expense	_		4140
	a. Includes interest on accounts subject to subordination agreements	_	155	4075
14.	Regulators expenses			C
15.	Other expenses	_	5 554 000	4195
16.	Total expenses	<u>, –</u>	7,554,090	4100
		Φ=	8,210,489	4200
	T INCOME			
17.	Income (loss) before Federal income taxes and items below (Item 9 less Item 16)	¢	2 062	4210
	1 to thom for a castal income raves (for balent offic)	•	2,062	4220
19.	Equity III Editings (105585) Of Unconsolidated subsidiaries not included above	28	145	4222
	a. After receral income taxes of	_		4222
20.	LAUGOTURIALY YARRIS (1055ES)			4224
	a. After receipt income taxes of	_		7224
21.	ournalizate creek of changes in accomming principles			4225
22.	Net income (loss) after Federal income taxes and extraordinary items	s ⁻	1.917	4230
		´=	1,91/	1.200
	NTHLY INCOME			
23.	Income (current month only) before provision for Federal income taxes and extraordinary items	\$	(41,557)	4211
		_		

BROKER OR DEALER Investors Security Company, Inc.

For the period (MMDDYY) from $\underline{09/01/10}$ to $\underline{08/31/11}$

STATEMENT OF CHANGES IN OWNERSHIP EQUITY (SOLE PROPRIETORSHIP, PARTNERSHIP OR CORPORATION)

	(
1.	Balance, beginning of period	\$_ _	672,028 1,917	4240 4250 4260
	C. Deductions (Includes non-conforming capital of	_		4270
2.	Balance, end of period (From item 1800)	\$_	673,945	4290
	STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS			
3.	Balance, beginning of period	\$		4300
	A. Increases	<u> </u>		4310
	B. Decreases	_		4320
4.	Balance, end of period (From item 3520)	\$		4330

OMIT PENNIES

BROK	ER OR DEALER Investors Security Company, Inc.	as of 08/31/11	
	EXEMPTIVE PROVISION UNDER RULE 15c3-3		
24. If at	n exemption from Rule 15c3-1 is claimed, identify below the section upon which such exemption is based (check one only)		
Α.	(k)(1) — \$2,500 capital category as per Rule 15c3-1	••	4550
В.	(k)(2)(A) — "Special Account for the Exclusive Benefit of customers" maintained		4560
	(k)(2)(B) — All customer transactions cleared through another broker-dealer on a fully disclosed basis.		
	Name of clearing firm 20 Pershing LIC 433	5 x	4570
D.	(k)(3) — Exempted by order of the Commission (include copy of letter)		4580

Ownership Equity and Subordinated Liabilities maturing or proposed to be withdrawn within the next six months and accruals, (as defined below), which have not been deducted in the computation of Net Capital.

Type of Propose Withdrawal or Accrual (See below for code)		Name of Lender or Contributor	Insider or Outsider? (In or Out)	Amount to be Withdrawn (cash amount and/or Net Capital Value of Securities)	Wit	MMDDYY) hdrawal or Maturity Date	Expect to Renew (Yes or No)
3 1	4600	4601	4602		4603	4604	4605
32	4610	4611	4612		4613	4614	4615
33	4620	4621	4622	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	4623	4624	4625
34	4630	4631	4632		4633	4634	4635
35	4640	4641	4642		4643	4644	4645
			Total <u>\$3</u>	NONE	4699		

OMIT PENNIES

Instructions: Detail Listing must include the total of items maturing during the six month period following the report date, regardless of whether or not the capital contribution is expected to be renewed. The schedule must also include proposed capital withdrawals scheduled within the six month period following the report date including the proposed redemption of stock and anticipated accruals which would cause a reduction of Net Capital. These anticipated accruals would include amounts of bonuses, partners' drawing accounts, taxes, and interest on capital, voluntary contributions to pension or profit sharing plans, etc., which have not been deducted in the computation of Net Capital, but which you anticipate will be paid within the next six months.

WITHDRAWAL CODE:	DESCRIPTIONS	
	Equity Capital	
2.	Subordinated Liabilities	
3.	Accruals	

INVESTORS SECURITY COMPANY, INC. STATEMENT OF CASH FLOWS Year Ended August 31, 2011

CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$	1,917
Adjustments to reconcile net income to net cash	·	-,
provided by operating activities:		
Depreciation		16,223
Realized gain on sale of securities	•	(945)
Unrealized gain on securities owned		(3,077)
Dividends reinvested		(1,483)
Changes in assets and liabilities		(1,105)
Accounts receivable		136,334
Other assets		(18,408)
Other payables and accrued liabilities		(71,383)
Net cash provided by operating activities		59,178
1 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		37,170
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of investments		873
Purchase of property and equipment		(18,605)
Net loans made to officers		3,971
Net cash used in investing activities		(13,761)
		(13,701)
Net increase in cash		45,417
		,
Cash beginning of year		537,775
Cash end of year	\$	583,192
SUPPLEMENTAL DISCLOSURES OF CASH		
FLOW INFORMATION		
A DO IT A IT ORGANIZATION		
Cash paid for interest	\$	155
•	<u> </u>	133

NOTE 1. NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Business. The Company, incorporated under the laws of the Commonwealth of Virginia in August, 1964, is a broker-dealer of investment securities. All transactions are fully disclosed. The corporate office is located in Suffolk, Virginia.

Accounting Method. The Company uses the accrual basis of accounting for financial statement and income tax purposes. It is subject to regulation by the Securities and Exchange Commission and by the Financial Industry Regulatory Authority, and it follows accounting and record keeping policies established by those agencies. Transactions with brokers and customers are recorded as of the trade date rather than the settlement date. Inventories of securities and investments are stated at market value. The Company depreciates office furniture and equipment over a ten (10) year life, Straight-Line method for assets acquired before January 1, 1981. Assets acquired since December 31, 1980, are depreciated under the two hundred percent (200%) Declining Balance method with a shift to Straight-Line to provide total write-off over the applicable useful life, with the assumption that all acquisitions occur midway through the year. (For federal income tax purposes, this is known as the Modified Accelerated Cost Recovery System, MACRS.) Depreciation lives are seven (7) years for equipment and furniture and thirty-nine (39) years for leasehold improvements.

Use of Estimates. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from these estimates.

Concentrations of Credit Risk Arising from Cash Deposits. The Company maintains amounts in bank deposit accounts which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts.

Advertising. The Company expenses advertising costs as they are incurred. Total advertising expense for the year ended August 31, 2011 was \$9,249.

Cash Equivalents. For purposes of the statement of cash flows, the Company considers all short-term debt securities purchased with a maturity of three (3) months or less to be cash equivalents.

Accounts Receivable. Management has elected to record bad debts using the direct write-off method. Generally accepted accounting principles require that the allowance method be used to reflect bad debts. However, the effect of the use of the direct write-off method is not materially different from the results that would have been obtained had the allowance method been followed.

In management's opinion, accounts receivable as of August 31, 2011 are collectible and no material uncollectible accounts exist.

NOTE 2. INVESTMENTS

At August 31, 2011, the investment portfolio was comprised of equity securities classified as available-for-sale. Investment securities considered available-for-sale are recorded in the financial statements at fair market value.

The amortized cost and approximate fair value of investments of the Company were as follows at August 31, 2011:

	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value
Investments	<u>\$ 35,814</u>	<u>\$ 8,852</u>	<u>\$</u>	<u>\$ 44,666</u>

NOTE 3. PROPERTY AND EQUIPMENT

A summary of property and equipment follows:

Furniture and fixtures	\$	137,467
Leasehold Improvements		31,907
Total cost		169,374
Less accumulated depreciation		101,618
,		
Total property and equipment, net	· \$	67,756

Depreciation expense for property and equipment was \$16,223 for the year ended August 31, 2011.

NOTE 4. INCOME TAXES

Deferred income taxes are provided for timing differences between financial statement and income tax reporting. The tax effects of temporary differences that give rise to significant portions of deferred tax liabilities consist of the following:

Deferred tax liabilities:
Property, Plant and Equipment \$ 12,190

The Company's provision for income taxes differs from applying the statutory U. S. Federal income tax rate to income before income taxes. The primary differences result from deducting certain expenses for financial statement purposes but not for federal income tax purposes.

There have been no recent examination by the Internal Revenue Service and the only open years subject to examination are generally the years ending after August 31, 2007.

NOTE 5. LEASES

Effective August 15, 2005 the Company leased office space from an unrelated company. The term of the lease is for seven (7) years. Minimum lease payments under this lease were \$53,263 for the current year.

The Company leases several pieces of office equipment with terms of three (3) to five (5) years. Minimum lease payments under these leases were \$16,775 for the current year.

Future minimum lease commitments under all non-cancelable leases are as follows:

August 31, 2012	\$ 70,588
August 31, 2013	15,105
August 31, 2014	8,252
August 31, 2015	7,543
August 31, 2016	 2,552
Total	\$ 104.040

NOTE 6. CAPITAL

Stock ownership and management at August 31, 2011:

Cabell B. Birdsong	President, Treasurer and Director	100 sh.	92%
Christopher M. Holloway	Vice-President, Secretary		
	and Director	<u>9 sh.</u>	_8%
	·	<u>109 sh.</u>	<u>100%</u>

Investors Security Company, Inc. was incorporated August 24, 1964, under Virginia law.

NOTE 7. RETIREMENT PLAN

The employees of Investors Security Company, Inc. are covered under a Simple IRA Retirement Plan. All employees of the Company with service of over one year and total annual compensation of at least \$5,000 are eligible to participate in the plan. The Company matches an amount equal to the employee's contribution to the plan, up to 3% of the employee's salary. The expense of the Company was \$13,648 for the year ended August 31, 2011.

NOTE 8. FAIR VALUE MEASUREMENTS

Generally accepted accounting principles establish a framework for measuring fair value of financial assets that are recognized or disclosed at fair value on a recurring basis. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted market prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. (The unobservable inputs should be developed based on the best information available in the circumstances and may include the Company's own data.)

The level in the fair value hierarchy within which a fair measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

The following table presents assets that are measured at fair value on a recurring basis at August 31, 2011:

		Fair Value M	Fair Value Measurements at the Reporting Date Using		
	Total	(Level 1)	(Level 2)	(Level 3)	
Investments	\$ 44,666	\$ 44,666	\$ -	<u>\$</u>	
Total	<u>\$ 44,666</u>	<u>\$ 44,666</u>	<u>\$</u>	<u>\$</u>	

NOTE 9. SUBSEQUENT EVENTS

Management has evaluated subsequent events through October 14, 2011, the date on which the financial statements were available to be issued. No events have occurred since the balance sheet date that would have a material impact on the financial statements.

SIPC SUPPLEMENTAL REPORT

Boyce, Spady & Moore PLC

Certified Public Accountants & Consultants

The Officers and Directors Investors Security Company, Inc. Suffolk, Virginia 23434

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation (SIPC) for the period September 1, 2010 through August 31, 2011, which were agreed to by Investors Security Company, Inc. and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating Investors Security Company, Inc.'s compliance with the applicable instructions to the General Assessment Reconciliation (Form SIPC-7). Investors Security Company, Inc.'s management is responsible for the Investors Security Company, Inc.'s compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries noting no differences;
- 2. Compared the amounts reported on the Company's audited Form X-17A-5 for the period September 1, 2010 through August 31, 2011 with the amounts reported in Form SIPC-7 for such period noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7, with supporting schedules and working papers noting no differences; and
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting adjustments noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Boyce, Spady : Moore PLC

October 14, 2011

INVESTORS SECURITY COMPANY, INC. SIPC ASSESSMENT AND PAYMENT SCHEDULE

Assessment	Amount	_ Date Paid	To Whom
SIPC-6	2,253	9/14/11	SIPC
SIPC-7	3,190	10/14/11	SIPC

SIPC-7

(33-REV 7/10)

SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

General Assessment Reconciliation

31PG-7 (33-REV 7/10)

For the fiscal year ended August 31 , 20 11 (Read carefully the instructions in your Working Copy before completing this Form)

TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

	I	-012111 FINRA AUG 12/30/1 NVESTORS SECURITY COMPANY INC 27 E WASHINGTON ST	uire:	any of the informat s correction, please ipc.org and so indic	e-mail ar	v correction	ns to
	s	UITE 101			***		
	S	UFFOLK, VA 23434	пе а	nd telephone numbe	r of pers	on to contac	ct
•	i je Nast		pecı	ing this form.			
		본 학생들에게 여름은 회원에 따르지 있었다.	_ C	hristopher Hol	loway	(757) 5	39-2396
2.	Á.	General Assessment (Item 2e from page 2)			\$	5,443	
	В.	Less payment made with SIPC-6 filed (exclude interest) 09/14/11			(2,253	
		Date Paid			-		
	C.	Less prior overpayment applied			(<u> </u>	
 	D.	Assessment balance due or (overpayment)					
	E.	Interest computed on late payment (see instruction E) t	ordays a	at 20% per annum	· · · · <u>- · · ·</u>		
		Total assessment balance and interest due (or overpay				3,190	
	G.	PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	\$ <u>3,19</u> (
	Н.	Overpayment carried forward	\$(-		
		sidiaries (S) and predecessors (P) included in this form	(give name and	l 1934 Act registration	on numbe	er):	
pe:	son t ai	PC member submitting this form and the by whom it is executed represent thereby information contained herein is true, correct mplete.	Investor	s Security Con	pany,	Inc.	
	·.			your.	Signature)		
Da	ted	the 14 day of October 20 11.	Vice-Pre		Annatura)		
Th	ls fo	orm and the assessment payment is due 60 days after eriod of not less than 6 years, the latest 2 years in a	r the end of the	Alexant	n the Wo	rking Copy	of this form
WFP	Di	ates: Postmarked Received Review alculations Docume	od .				
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Δ		enocities of expension					ittigati i susta site e. Normalise

DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

		Amounts for the fiscal period beginning 09/01, 2010 and ending 08/31, 2011 Eliminate cents
Item No. 2a. Total	revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)	\$ 8,212,551
2b. Additi (1	ons:) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.	
(2	Net loss from principal transactions in securities in trading accounts.	
{3) Net loss from principal transactions in commodities in trading accounts.	
(4) Interest and dividend expense deducted in determining item 2a.	
(5) Net loss from management of or participation in the underwriting or distribution of securities.	
(6	Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.	
(7) Net loss from securities in investment accounts.	
	Total additions	
2c. Deduc (1	tions:) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annulties, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.	6,031,235
(2	.) Revenues from commodity transactions.	
(3	Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.	
(4) Reimbursements for postage in connection with proxy solicitation.	
(5	Net gain from securities in investment accounts.	4,021
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from Issuance date.	
(7). Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue delined by Section 16(9)(L) of the Act).	
(8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):	
(9	i) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.	
	(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	
	Enter the greater of line (()) or (ii)	
	Total deductions	6,035,256
2d. SIPC	Net Operating Revenues	ş <u>2,177,295</u>
2e. Gener	al Assessment @ .0025	ş <u>5,443</u>
		(to page 1 line 2 A)



Certified Public Accountants & Consultants

October 14, 2011

Stockholders and Directors Investors Security Company, Inc. Suffolk, Virginia 23434

The Company's unaudited Focus Report for August 31, 2011, shows a net capital of \$572,245. The audited Focus Report of August 31, 2011, shows a net capital of \$525,291. Listed below is the reconciliation of the difference of \$46,954 between the net capital as shown on the unaudited Focus Report and as shown on the audited Focus Report:

Net capital as reported in Company's part II A (Unaudited) Focus Report	\$ 572,245
Miscellaneous audit adjustments Receivables classified as Non-Allowable	(5,003) (41,951)
Net capital per audited report	\$ 525,291

Boyce, Spady & Moore PLC



Certified Public Accountants & Consultants

October 14, 2011

The Officers and Directors Investors Security Company, Inc. Suffolk, Virginia 23434

In planning and performing our audit of the financial statements of Investors Security Company, Inc. (the Company) as of and for the year ended August 31, 2011, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and the reserve required by rule 15c3(e). Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications, and comparisons and the recordation of differences required by rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System
- 3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's and the CFTC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) and Regulation 1.16(d)(2) list additional objectives of the practices and procedures listed in the preceding paragraph.

The Officers and Directors Investors Security Company, Inc. Page 2

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be significant deficiencies.

However, we noted that a minimum of internal control procedures are in effect. Such a situation would normally be expected under the circumstances, because Investors Security Company, Inc.'s normal staff consists of the principal, who is the primary stockholder, the controller, and several clerks. These conditions were considered in determining the nature, timing, and extent of the procedures to be performed in our audit of the financial statements of Investors Security Company, Inc. for the fiscal year ended August 31, 2011, and this report does not affect our report thereon dated October 14, 2011.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC and CFTC to be adequate for their purposes in accordance with the Securities Exchange Act of 1934, the Commodity Exchange Act, and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at August 31, 2011, to meet the Commission's objectives.

This report is intended solely for the information and use of management, the SEC, the CFTC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and/or Regulation 1.16 of the CFTC in their regulation of registered broker-dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Boyce, Spady: Moore PLC

INVESTORS SECURITY COMPANY, INC. FINANCIAL STATEMENTS AUGUST 31, 2011



INVESTORS SECURITY COMPANY, INC. FINANCIAL STATEMENTS AUGUST 31, 2011